





## Chart

O Level 1	10%	1
O Level 2	5%	2
O Level 3	3%	4
<b>⊘</b> Level 4	2%	8
Output Description	2%	12
O Level 6	1%	20
O Level 7	1%	40
O Level 8	1%	80
O Level 9	1%	120
O Level 10	1%	200

## Marketing motivation for 10 referral structure levels.

Level 1 - 10% of the turnover of the 1st generation – Activated profile (there is at least 1 Contract package)

Level 2 - 5% of the second generation turnover. Minimum 2 Personal Contract packages.

Level 3 - 3% of the third generation turnover. Personal Contract packages - 4.

Level 4 - 2% of the 4th generation turnover. Personal Contract packages - 8.

Level 5 - 2% of the 5th generation turnover. Personal Contract packages - 12.

Level 6 - 1% of the 6th generation turnover. Personal Contract packages - 20.

Level 7 - 1% of the 7th generation turnover - Personal Contract packages - 40.

Level 8 - 1% of the 8th generation turnover. Personal Contract packages - 80.

Level 9 - 1% of the 9th generation turnover - Personal Contract packages -120.

Level 10 - 1% of the turnover of the 10th generation - Personal Contract packages -200.

